



2190 NW 82nd St., Suite 4 · Clive, IA 50325
515-225-1479
Fax: 515-274-4986

800-344-5155
E-Mail: support@fuirsa.com

Tax Preparation Specialists

Tax Information for Automobile Salespersons

- _____ Advertising (Print/Radio/TV)
- _____ Agency Charges for F&I & Trades
- _____ Agency Charges for Promo Items
- _____ Banners & Flags
- _____ Batteries, Pager & Flashlight
- _____ Beverages, Coffee & Sodas
- _____ Business Cards
- _____ Charge Backs, Commission
- _____ Cleaning Equipment
- _____ Commission Splits
- _____ Courtesy Reconditioning
- _____ Entertainment, Meals (Tab Picked-Up)
- _____ Entertainment, Meals (You Attended)
- _____ Entertainment, Tickets (Given Away)
- _____ Entertainment, Tickets (You Attended)
- _____ Flashlight
- _____ Gasoline, Client's Vehicle
- _____ License, Auto Sales
- _____ License, Drivers
- _____ Pager, Rental & Air Time Fees
- _____ Pens & Pencils

Automobile Salespersons

Page 2

- _____ **Postage**
- _____ **Printing, Flyers**
- _____ **Promotional Items**
- _____ **Rental Cars**
- _____ **Sales Inducements**
- _____ **Seminars**
- _____ **Small Tolls**
- _____ **Stationery**
- _____ **Support Hosiery**
- _____ **Support Shoes**
- _____ **Team Sales Incentives**
- _____ **Telephone (Business Use)**
- _____ **Telephone, Cellular Air Time**
- _____ **Thank You, Birthday & Other Cards**
- _____ **Tips (Lot Porters & Detailer)**
- _____ **Travel (Overnight)**
- _____ **Travel Miles @ _____ cents per mile**
- _____ **Uniforms (Dealer Required)**
- _____ **Union Dues**
- _____ **Washes, Waxes, & Polish (Client & Demo Cars)**
- _____ **Other _____**
- _____
- _____
- _____
- _____
- _____
- _____